

## Aniol Quer Casacuberta

## Senior Product Manager & Data Science Expert

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### **PROFILE**

Data-driven professional with 12+ years in product and growth, blending a passion for crafting outstanding products, proven experience coordinating teams and deep technical know-how.

# **EXPERIENCE**

#### Senior Product Manager Freelance (Al / B2B2 Saas / B2C)

2023 - 2024

Defining the UX/UI of the products. Working with founders on strategy. See portfolio for more info.

• Achievements: Developed 3 different projects in less than 1 year • Reached an average NPS of 29

#### Co-Founder & Head of Product - Growlia (B2B Saas / Marketplace)

Leading the product area coordinating a team of programmers, designers and customer success professionals

Achievements: Raised 350k€ • Achieved 500k€ in Annual Revenue • Reached an NPS of 35

#### **Growth Director - Talent Clue** (B2B Saas / HR Tech)

2016 - 2018

Coordinating Sales & Customer Success (15+ team) with Product Team to define the best growth strategies

Achievements: Reached 1st Market Share Position • 105% Growth YoY • Increase >1,2M€ in ARR

#### Co-founder & Chief Product Officer - Walipa (App / B2C)

2012 - 2014

Defined the product and strategy to create a holistic platform for loyalty services in the Horeca sector

Achievements: 1st All-in-One loyalty platform to market in the mobile space

#### **EDUCATION**

**Software Engineering Program** arol.dev (Barcelona, Spain)

2023

**Product Management Program** 

2021

Reforge (Remote)

**Data Science Course** 

2020

John Hopkins University (Remote)

#### **International Business Economics (MSc)**

2009 - 2013

Pompeu Fabra University & Boston College (Barcelona, Spain & Boston, USA)

### **SKILLS**

Languages: English (Proficient) • Spanish (Native) • French (Advanced) • Catalan (Native)

Product Management: User Research, UX, UI, A/B Testing, OKR & KPIs Definition, Data Analysis, Advanced Statistics, Wireframes & Mockups Creation, Design Systems, Roadmapping, Design Thinking, Lean & Agile Methodologies, CI/CD Pipelines, Product Design, Jira, Figma, Notion, Amplitude, Linear

Front-end: HTML 5, CSS 3, Javascript, Typescript, React, Tailwind, Vite.js, Postman, API's, Flexbox, Grid, Sass, Zod, Next.js, Parcel, Babel, JSON, Bootstrap, HTTP Requests, WebSockets, Jest, Vitest, Cypress, Chart.js, GDPR compliance

Back-end & Data Management: System Design, Software Architecture, OpenAl API & LLM's, Node.js, Express.js, Nest.js, MySQL, PostgreSQL, NoSQL Databases, Firebase, Git, GitHub, Data Structures, Algorithms, Heroku, AWS, Vercel, Turborepo, Docker

Growth: Tableau, Advanced Excel, Paid Advertising (Google & Linkedin Ads), Inbound & Content Marketing, Sales Funnels, CRMs (HubSpot, Salesforce), Competitive Intelligence (SEMRush), Google Analytics